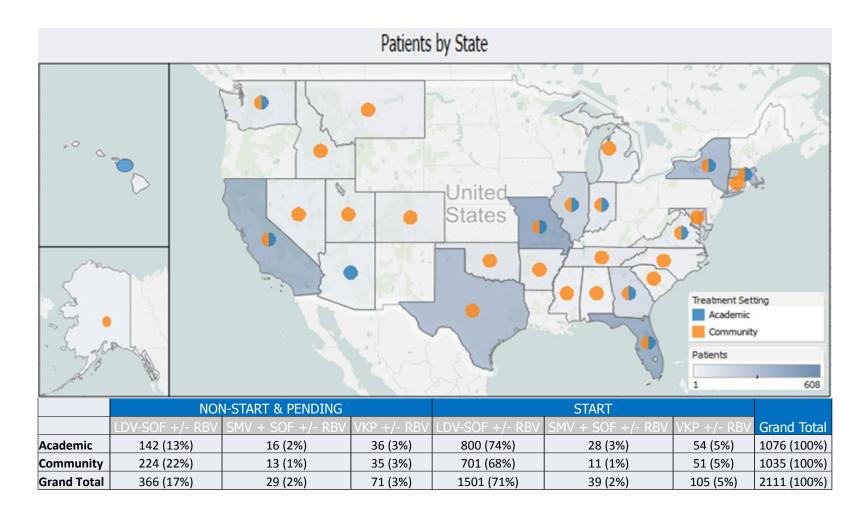
Access to Care: United States

Nezam H. Afdhal HMS and BIDMC

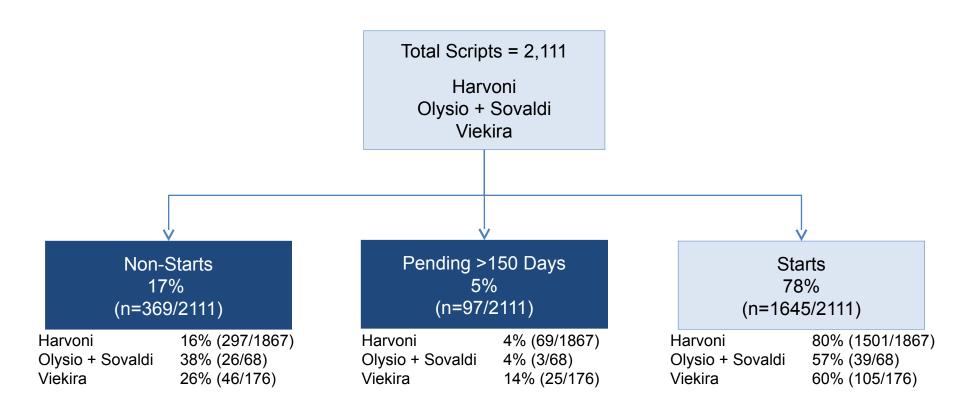


Patients: 197 physicians, 25 states, 2111 patients All Payer Groups – Medicare, Medicaid and Commercial



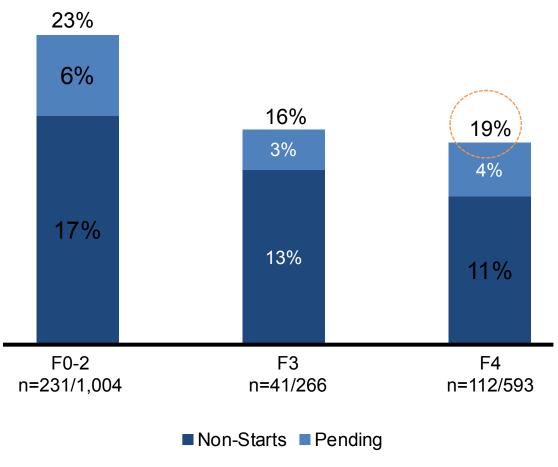


250,000 patients treated in US in 2015





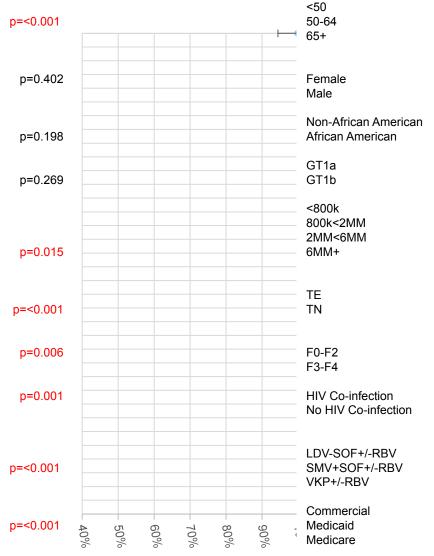
19% of Cirrhotic (F4) Patients were Non-Starts/Pending





Start Rates







But Once Patients Start, Real-World Outcomes Are 90-98%

Outcomes by Regimen (n=993)

| | Discontinued | SVR Not Achieved | SVR Achieved |
|-----------------------------|--------------|------------------|--------------|
| Harvoni n=929 | 1% (13) | 2% (20) | 97% (896) |
| Olysio + Sofosbuvir n=22 | 0% | 9% (2) | 91% (20) |
| Viekira n=42 | 10% (4) | 5% (2) | 85% (36) |



Summary

- Financial/insurance issues remain the largest reason (70%) for non-start/pending DAA prescriptions.
- Of the 3 major payer types, Medicaid once again saw the highest percentage of non-start/pending patients (39%).
 - Largest Medicaid non-start rates were seen in TN (96%), AR (73%), and OK (55%).
- Medicaid non-start/pending rate was 32%, much higher than commercial (16%) and Medicare (13%) rates in F4 patients.
- Commercial insurers followed Medicaid in overall non-start/pending rates (18%).
- Of the top 10 commercial payers (by total population), Express Scripts and Medimpact had significantly LOWER start rates than the commercial average, while Humana and Aetna had significantly HIGHER start rates than average.
- In addition to payer type, a number of other patient characteristics (both clinical and demographic) had a significant impact on patient start rates: age, baseline viral load, prior treatment status, Fibrosis level, HIV co-infection, and prescribed regimen.

